



VACANCY

International Sales Manager

Cergentis is a rapidly expanding genomics-focused biotechnology company based in Utrecht, The Netherlands, with the mission to improve the quality of genetic research and human healthcare. Based on our proprietary Targeted Locus Amplification (TLA) technology, we provide services and kits that enable rapid, targeted, and complete next generation sequencing of (trans)genes of interest. TLA has thereby established itself as the gold standard for the genetic characterization and selection of genetically engineered cell lines and animals. With our products, we routinely support all leading pharma, biotech and academia globally in the fields of biopharmaceutical drug development, cell and gene therapy and transgenic animal models.

With our market share and customer base rapidly expanding, we are currently looking for a talented **International Sales Manager for our Genetic Engineering business unit.**

RESPONSIBILITIES

- Market research, lead identification and sales opportunities for driving revenue;
- Translate company goals into a clear sales strategy;
- Customer acquisition to support both short- and long-term sales and revenue;
- Participate in sales and marketing meetings;
- Represent Cergentis at conferences and customer site-visits globally.

REQUIREMENTS

- Bachelor's degree in life sciences;
- Basic knowledge of genetics and fundamental molecular techniques;
- Entrepreneurial, persuasive and determined to close the deal;
- Effective communicator of high-quality products;
- Fluent in English;
- Team player;
- Self-starter with good organizational and time management skills;
- EU citizen or work permit.

OFFER

Working at Cergentis means working in an international and exciting environment. We are a young and dynamic team of talented people from all over the world. Our company culture is best described as informal - where hard work and team spirit are considered very important.

You will be selling high-end genetic products and services, specifically in the field of cell line development, to leaders in pharmaceutical industry and academia world-wide. We offer an exciting and flexible 0.8-1FTE job in a vibrant, fast-growing company with an excellent remuneration and opportunities for further personal development.

INTERESTED?

Please send your application letter and CV to vacancies@cergentis.com attn. Martijn Kelder, or contact us via the same email address for more information.

Acquisition in response to this advertisement is not appreciated.